

LUMBER SPECIES UPCHARGES

As of MAY 15, 2017*

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SPECIES DESCRIPTION & ABBREVIATIONS "Character" or "Rustic" grades are available for some species. Call for pricing and other details.	RETAIL MULTIPLIER For Rails, Mouldings, Balusters, Newels, Fittings and other general stair parts
Poplar, paint grade (POP)	Retail x .85 (15% off)
Red Oak (ROK) Knotty Alder (KALD) Yellow Pine (YPN)	Retail Price as listed
Ash (ASH) Beech (BEE) Birch (BIR) Hickory (HIC) Soft Maple (SMP)	Retail x 1.7
Alder, clear (ALD) Cedar (CED) Cherry (CHR) Hard Maple (HMP) White Oak (WOK) White Pine (WPN)	Retail x 2.1
African Mahogany (AFM) Brazilian Cherry / Jatoba (BCH) Lyptus (LYP) Quartersawn Red Oak (ROQ) Rift Sawn Red Oak (ROR) Santos Mahogany (SAN) Sapele (SAP)	Retail x 2.2
Quartersawn White Oak (WOQ)	Retail x 2.5
Rift Sawn White Oak (WOR)	Retail x 2.6
Tigerwood (TIG)	Retail x 3.1
Walnut (WAL)	Retail x 3.4
Cumaru / Brazilian Teak (CUM) Ipe / Brazilian Walnut (IPE)	Retail x 3.5
Genuine Mahogany (MAH) Heart Pine (HPN) Douglas Fir (FIR)	Retail x 4.0

CUSTOMER'S LUMBER: Retail x 1.35 for all products.

Upcharges may change without notice. ALL STAIR PRODUCTS ARE FOR INTERIOR INSTALLATION. Customer must specify exterior installation when placing an order. Exterior products are not guaranteed, other than doors. Standard products made in wood species other than plain Red Oak will be considered CUSTOM and are not returnable. Note that color, grain and texture variation is normal for all woods and is not considered to be a defect. Quarter sawn and rift sawn Red Oak and White Oak products typically include grain variations that are not considered defects. Some species, such as Brazilian Cherry or Douglas Fir, may have natural, undesirable tendencies and may not have the same guarantee as our Red Oak parts. We will use all available methods to properly glue and fabricate all species, but check with your salesperson or customer service representative to review the limitations of off-species woods before ordering. Customers are responsible for specifying an appropriate wood species when placing an order.

SET-UP FEES may be added on orders of less than 100 linear feet, or other special items. Call Customer Service for details.